

# BRAIN FRAME

Affordable Expert GRC Value – Flexible & Community Driven

WWW.BRAINFRAAME.COM

# Who is Brainframe?

## CONCEPTION



Brainframe started as a one-man project in Luxemburg to devise an **inexpensive solution** to **effectively counter** the typically expensive and complex-process driven solutions for the digital enterprise.

With the driving force of a **recognized GRC expert and CISO** - seeing how enterprises are increasingly impacted by expanding regulations and cyber risks – the Brainframe solution constantly provides proof to **be highly cost-effective** with **intuitive usage and automation concepts** for an entire organization.



MISSION

## MISSION STATEMENT

We are **democratizing GRC** by making it available to any size company and **digitalize, centralize and remove all inefficiencies in security, compliance and regulatory work** while bringing companies, consultants and suppliers closer together in an **all-in-one management** platform to **drastically increase efficiency**.

## BRAINFRAME EVOLUTION



Today, Brainframe has a **dedicated R&D team** and **deployment services and consultancy force**.

The **Brainframe GRC SaaS platform** is a successful reference solution for both consultants and end-customers alike, with a **zero-churn** and a strongly growing customer base in the IT services and GRC domains.

With continuous **expert user** influenced improvements from an **operational user community and customer closed loop feedback**, the focus is always on offering direct value via a pragmatic cost-efficient software deployment.

This approach allows to **include AI and GRC 5.0 technical evolutions** to stay on the crest of the digitalization wave.

# Agenda





# Brainframe Understands your GRC Challenges

## INEFFICIENCY & SPEED

- Too many isolated tools in use to get the job done
- Missing digitalisation (Excel/Word)
  - Inefficient company governance without key stakeholder alignment
  - Expensive manual duplicate/repetitive work (risk assessments, asset & supplier assessment/documentation)
  - Missing standardisation in compliance work and processes

## GRC MANAGEMENT COMPLEXITY

- Lack of essential business asset identification/protection/management
  - Difficult to understand and document asset/risk/policy dependencies
    - Challenging to efficiently manage multiple suppliers
    - Limited knowledge retention

## LACK OF VISIBILITY

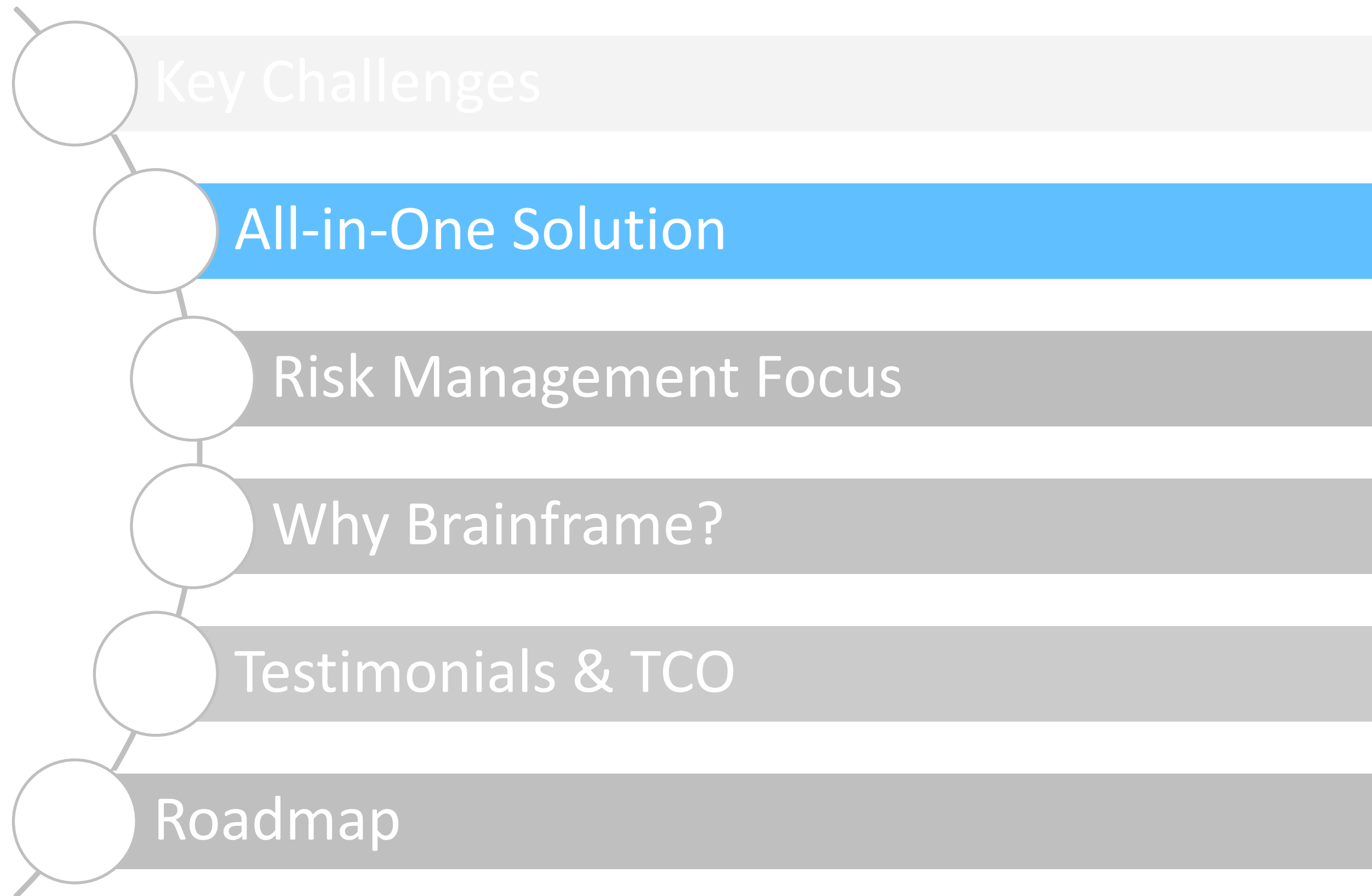
- Increasing (cyber) risks are not identified/quantified/managed
  - Difficult to decide what to prioritize work & how to follow up
    - Overspending on security due to missing focus/oversight/best practice

## REGULATORY PRESSURE

- Constantly increasing/changing regulatory requirements with big fines/permit loss risks
  - Expensive and difficult to get all expertise inhouse for small-medium companies
  - Higher awareness on board agenda



# Agenda





# All-in-One Solution

A first of its kind **management solution** combining **ISMS, GRC, AMT, QMS and DMS** in one single **platform** for an efficient establishment, implementation, maintenance, collaboration, certification and continuous improvement of **any framework, regulation or standard** with quick access to **trusted specialists**.

A **modular** platform that can effortlessly **scale out** in both **volume and functional scope** dimensions.

**SAVE TIME (SAVE MONEY)**

Due to all-in-one digitalization

**INCREASE OUTPUT**

More with fewer resources

**REDUCE RISKS**

With central context and asset aware views

WWW.**BRAIN FRAME**.COM  
TECHNOLOGIES



Document management



Versions & approvals



Document templates



Asset management



Risk management



Requirement mapping



Task management



Workflows



Request forms



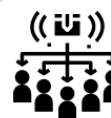
Roadmaps & timeline



Objectives tracker



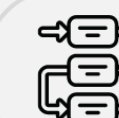
Maturity tracker



Document distribution



Diagram editor



Dependency tracker



Website snapshots



Multi customer/entity



Much more...

**SaaS Delivery - In the cloud or self-hosted**

# ISO27001, DORA & NIS(2) Coverage

**1.Document Management:** Aligns with regulatory requirements for maintaining, organizing, and retrieving critical documents efficiently.

We help track document changes, maturity, formal approvals, reminders and notifications to relevant stakeholders.

Using our easy document template features, you can comply with the requirements for standardizations in all domains,

**2.Task Management:** Facilitates systematic task assignment, ownership and tracking of work on any control, asset, supplier, risk or non-conformity. Combined with integrations in JIRA, Asana, Monday.com you get a focused view on all relevant risk reduction work.

**3.Process Management:** Enables the design, execution, and monitoring of business processes for transparent and efficient process management per department/product line. Combined with the process-driven residual risk management we give you an unprecedented contextual view on your suppliers, employees, stakeholders, non-conformities, risks and applicable legislations.

**4.Inventory Overview:** Offers an immediate listing of all document types (asset types, policies, procedures, employees, roles and responsibilities, contracts/DPAs/NDAs, suppliers, vulnerabilities ...), that can be provided to Authorities when requested.

**5.Asset Management:** Assists in centrally cataloging your primary asset and their supporting assets, responsibility/accountability, related risks and non-conformities and business requirements (CIA, RTO, RPO, Privacy requirements, ...)

**6.Request Forms:** Simplifies following process for your staff, customers and suppliers by capturing process data with notifications to relevant stakeholders. Due to its deep integration to the risk module, we automate the initial risk evaluation process based on form questions and replies that map to the risk reading.

**7.Roadmaps/Timeline:** Visualizes strategic goals and milestones, aiding organizations in meeting regulatory requirements for clear, strategic planning and milestone tracking. This includes the audit planning, risk reduction and non-conformity treatment plans as well as any other work you planned.

**8.Risk Management:** Significantly accelerates the management and mitigation of risks per departments/product line with easy risk documentation, prioritization, timely review tracking, risk evolution in time and risk reduction based on planning mitigations.

**9.Objectives Tracker (KPIs):** Monitors and facilitates key performance tracking for different stakeholders with a central overview per department/product line.

**10.Dependency Tracking:** Provides visual and automatic insights into how assets, processes, suppliers, risks, non-conformities and controls are linked together.

**11.Document Distribution:** Automates distribution of documents to stakeholders and employees with collection of proof for “Read and understood”. This module can also be used to host and collect evidence of your department specific trainings and procedures using of video, PowerPoint, PDF and other martials.

**12.Requirement/Maturity Mapping (SOA):** Maps controls to requirements and tracks compliance frameworks' maturity. Thanks to its deep integration with the task manager and evidence collection, you can quickly show your progress and highly improve your efficiency during audits,

**13.Diagram Editor:** The build in editor allows you to draw and instantly store different version of your different process flows

**14.Website snapshots:** Quickly capture any website (terms, vulnerability, documentation, ...) and link it to your suppliers, risks or other investigative work

**15.Multi Entity Management:** Keep common data centralized (e.g. policies) with “golden documents” that update in all workspaces, while fully isolating entity specific work in dedicated workspaces. On governance level you can manage who can access which parts of your different workspaces for full control

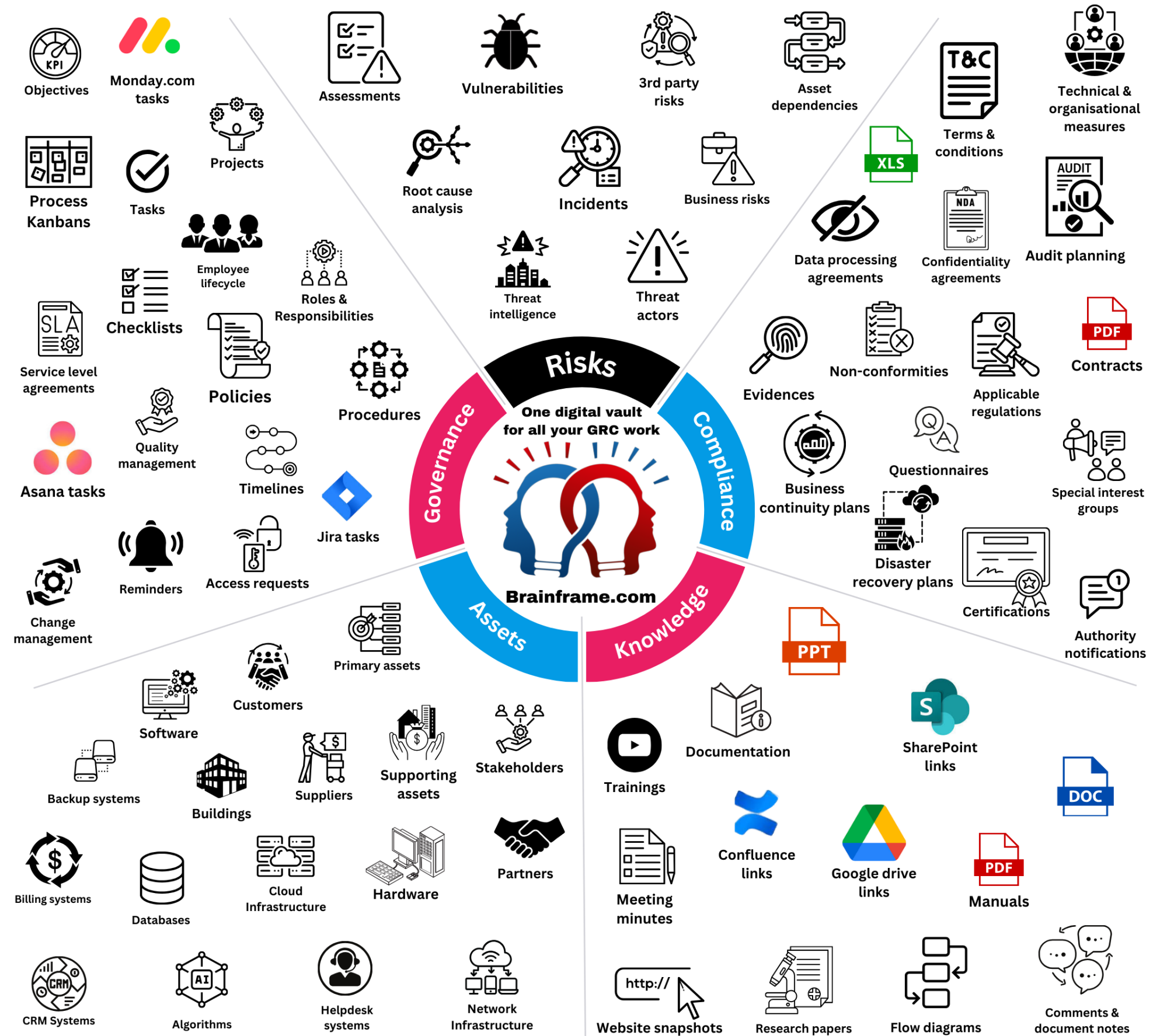




# One digital vault for all your GRC work

Document management

Asset management





# Works with Any Standard or Framework





- Perfect for multi-standard mapping
  - *ISO27001*
  - *ISO27017*
  - *ISO27701*
  - *SOC 2*
  - *ISO9001*
  - *ISO13485*
  - *FSSC CSSF PSF*
  - *DORA*
  - *NIS, NIS2*
  - *GDPR*
  - *NIST*
  - *HIPAA, ...*
- Build your own framework/requirements
- Track policy & procedure relations
- One central place to store all your evidences
- Link your requirement applicability to risks






# Standardize your Compliance Work

Document management

Document templates

















































































Asset management

BRAINFRAME

REGULATION

FINANCE

100+ Industry specific document types & templates  
Or define your own document templates

 Business Objective KPI	 Role and responsibilities	 Impact	 Accounting system	 Documentation system	 Operating system (OS)	 IT Room, Datacenter or cloud provider	 Printer, fax, scanner or copy machine
 Business risk	 Stakeholder/Interested party	 Policy	 Algorithm	 Domain name (DNS or similar)	 PDF	 Internet gateway provider/device (ISP)	 Server
 Certificate	 Supplier or subcontractor	 Procedure	 Authentication system	 Email	 Sales system	 Inventory of physical assets	 Warehouse, storage or container
 Company	 Visual Collection	 Security incident	 Backend system	 Email system	 Sharepoint document	 Measurement device	 Workstation
 Competitor	 Administrative security control	 Security objective KPI	 Backups	 Encryption key, software or mechanism	 Software	 Network router	 Intellectual Property
 Consultant	 Auditable proof	 Technical security control	 Billing system	 Frontend system	 Software Firewall	 Network switch	 Legal risk
 Contact person	 Business Continuity Plan	 Threat	 Bus/Communication system	 Helpdesk system	 Source code repository	 Other device	 Non disclosure agreement
 Customer	 Confidentiality, integrity or availability Risk	 Threat actor	 CRM	 Image	 Spreadsheet	 Phone	 Patent, contract, certificate or ownership
 Decision	 Guideline	 Vulnerability	 Cloud SaaS Product/Service	 Intrusion detection system (IDS)	 Technology	 Physical asset	 Regulation, Legislation or standard
 Department or Working group	 ISMS Management review meeting	 Controller(s) of the data	 Company landing page or portal	 Mobile app	 Webservice	 Physical firewall	 Regulatory exemption



# “Come as You Are” to Improve GRC Productivity



Integrated version control,  
change history and document  
age tracking



2FA Document approvals



Document comments & notifications

Use your docs as templates

CISO review

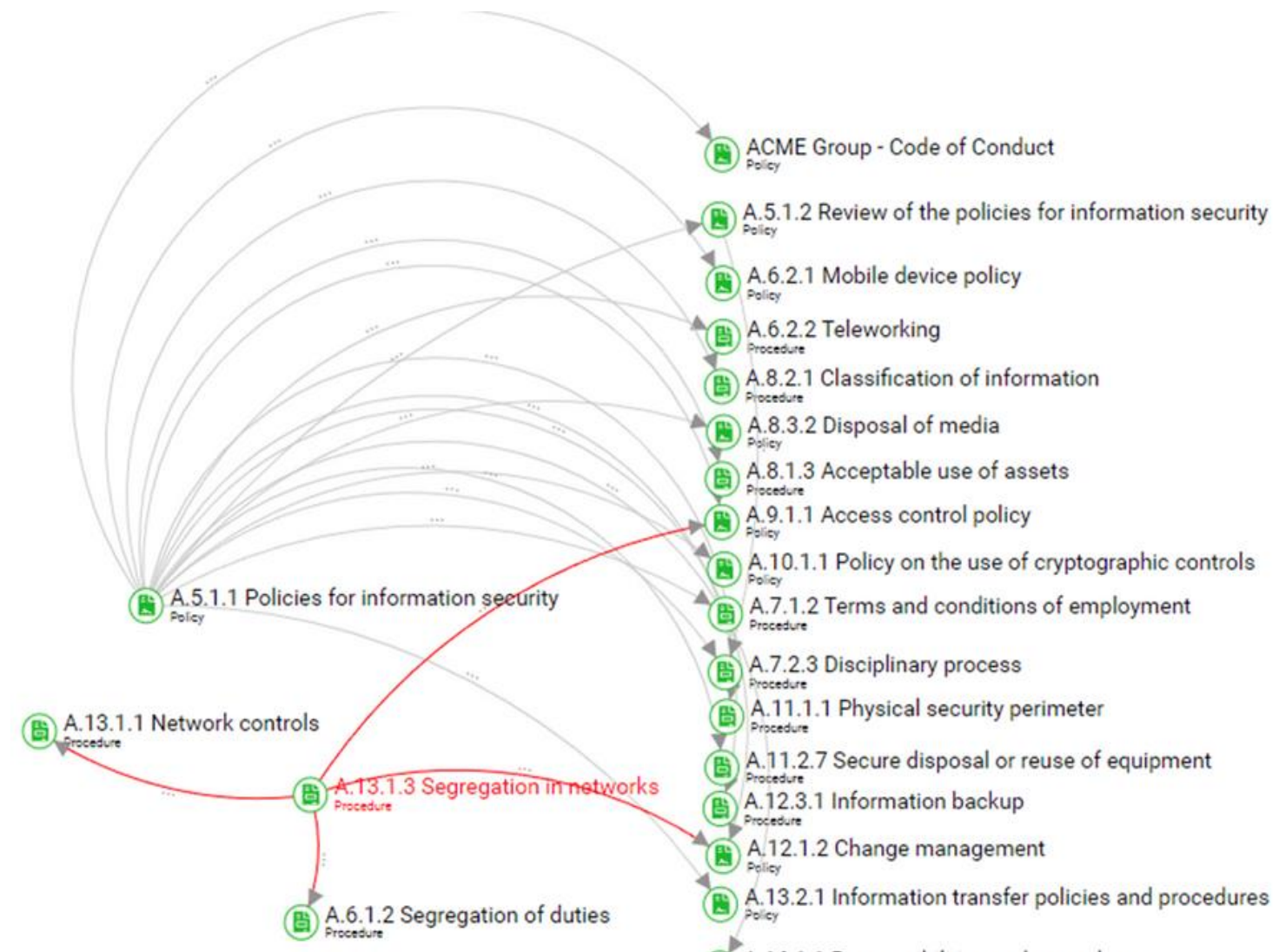
CEO review

Publication



# Visually Map Dependencies of Assets/Risks/Controls

A unique feature of Brainframe is the capability of offering a holistic and visual representation of dependencies and links between assets, risks and related controls.



\$	Accounting system
⚡	Action to take
X <sup>1</sup>	Algorithm
📄	Auditable proof
🔑	Authentication system
⚙️	Backend system
💾	Backups
📄	Billing system
🏢	Building, office or room
🚚	Business Continuity Plan (BCP)
📈	Business risk
👤	CRM
📜	Certificate
☁️	Cloud SaaS Product/Service
🏢	Company
🌐	Company landing page or portal
👤	Contact person
📄	Patent, contract, certificate or proof of o
🔧	Corrective or preventive action (CAPA)



# Automate Process Flows with Intelligent Forms



Request forms

BRAIN  FRAME



- Let others start workflows and processes using our online forms - don't chase them.
- Use your own Word/Excel documents as forms to be filled out or use simple Q&As.
- Embed forms into your own intranet/website.
- Auto-calculate risks based on replies received.
- Send out recurring document requests for your evidence collection.

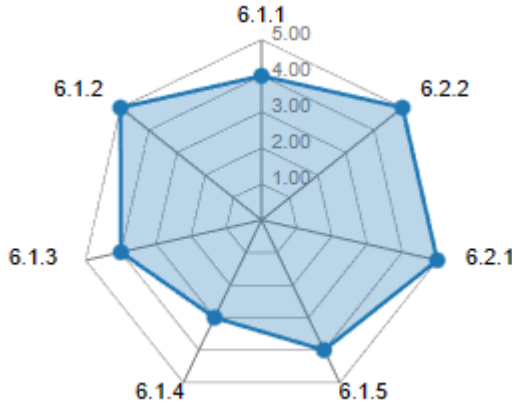
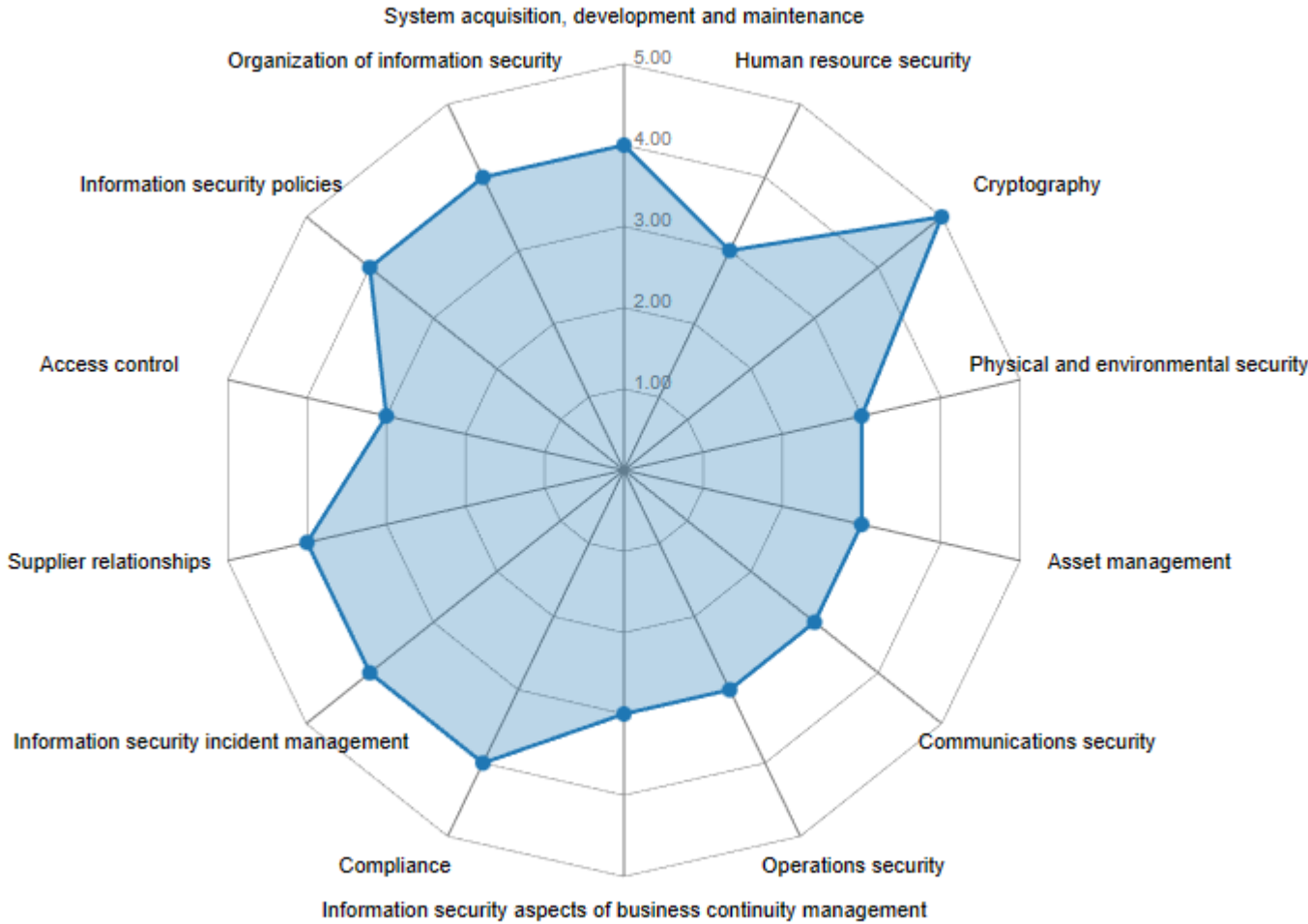
# Easily Track your Compliance Maturity Visually



Requirement mapping



Maturity tracker



- Not applicable
- Applicable but not implemented
- Applicable and being implemented
- Applicable and implemented - DEFINED
- Applicable and implemented - **MANAGED**
- Applicable and implemented - OPTIMIZED

A.6.1.1 Information security roles and responsibilities

Applicable and implemented - **MANAGED**

Linked controls

PRC-HR-24 Information security roles and responsibilities

Evidence of implementation

PRC-ALL-24 Responsibilities and authorities for roles relevant to IS

2022 ISMS SoA (signed).pdf



# Make Document Distribution Easy and Automatic



Document distribution

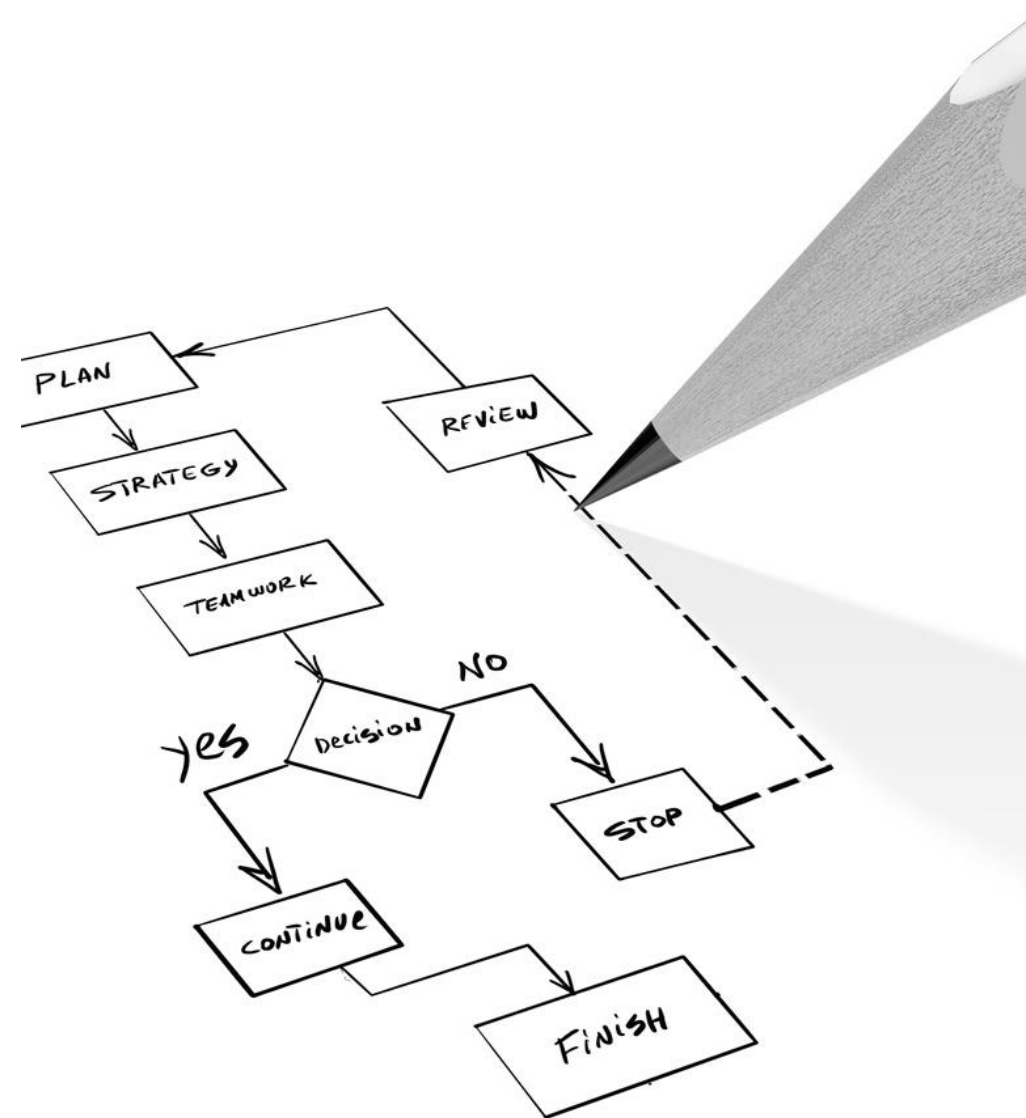


- Send your policies and procedures to staff & suppliers per mail without login for online review & approval.
- Track multi-version auditable approvals per document.
- Centrally track progress.
- Continuously monitor document acknowledgment status.

# Internal Tool for Process Flow or Diagram Design



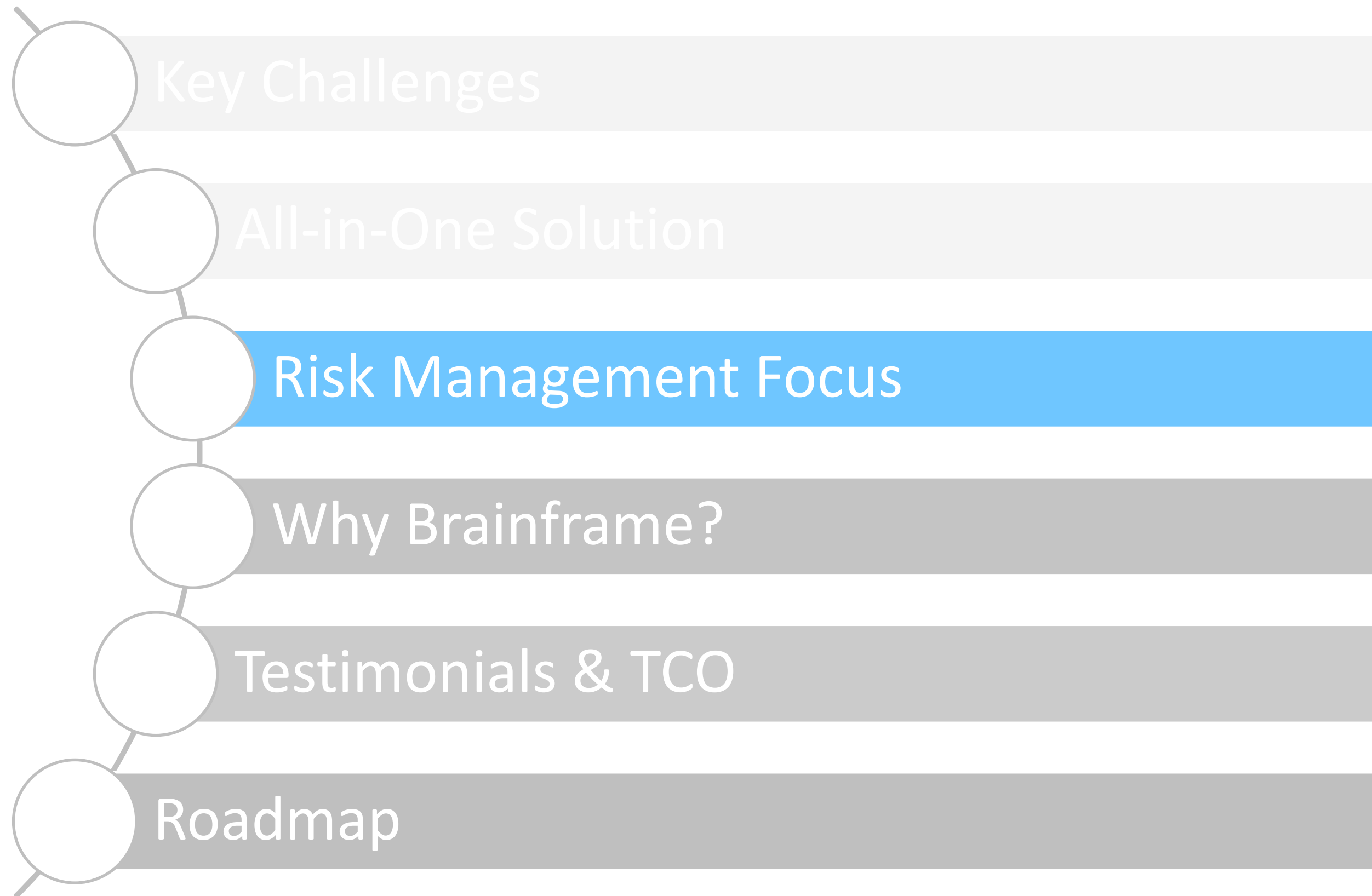
Diagram editor



- Quickly draw any process/diagram flow.
- Duplicate or Adapt Existing flows.
- Allow Draft and Published versions.
- Officially Track diagram versions.
- No more external tools needed.



# Agenda



# We Help You Keep the Focus on Actual Risks

The ultimate purpose of a GRC solution is to **efficiently identify, reduce and/or eliminate actual risks** that can impact your business. Using our **visual asset dependency representation and auto-documentation**, combined with **context aware risk views** (per product/department/...) and a **built-in task management with automatic risk evolution/prediction**, we bring a new approach on how to efficiently manage risks.

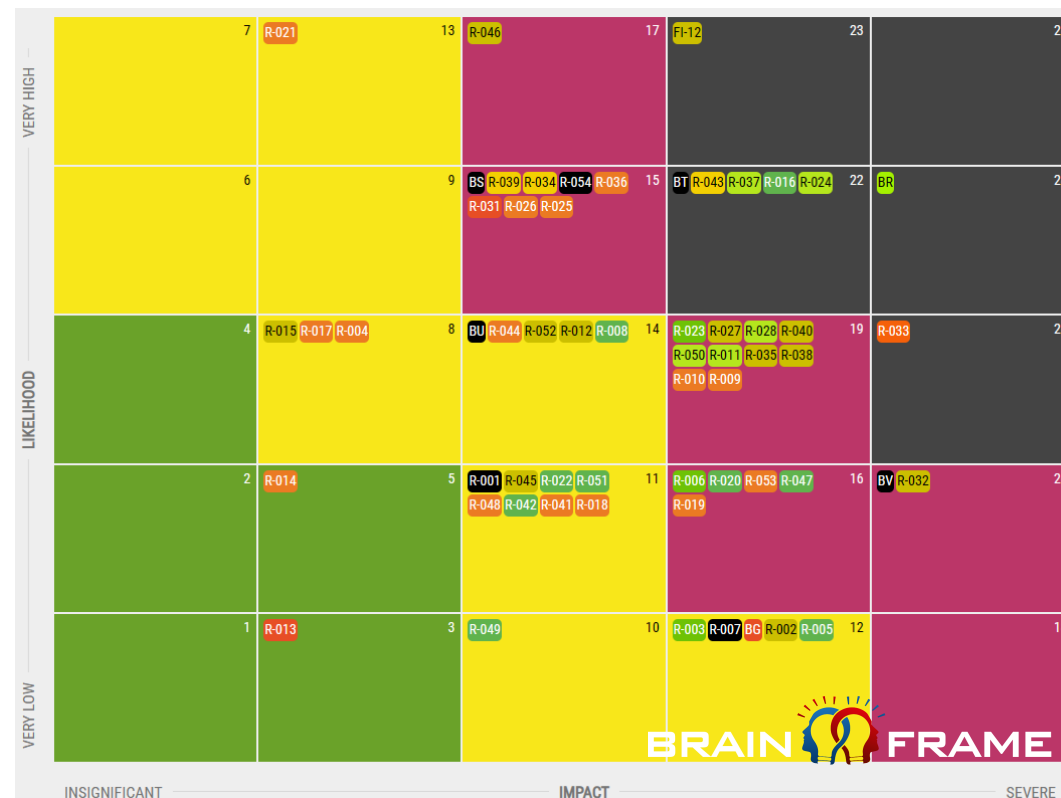


## Simple & Effective

- Manage multiple risks types (eg CIA, Suppliers, Employees, Non-conformities, Stakeholders, ...) with self defined measures/properties.
- Intuitive 5x5 risk matrix with quick view on remaining work and risks that need to be reviewed.
- Directly map your risks to framework requirements.
- Track risks and related work on Kanban boards that can be fully aligned with your process.
- Automatically calculate risks based on questionnaire form replies.

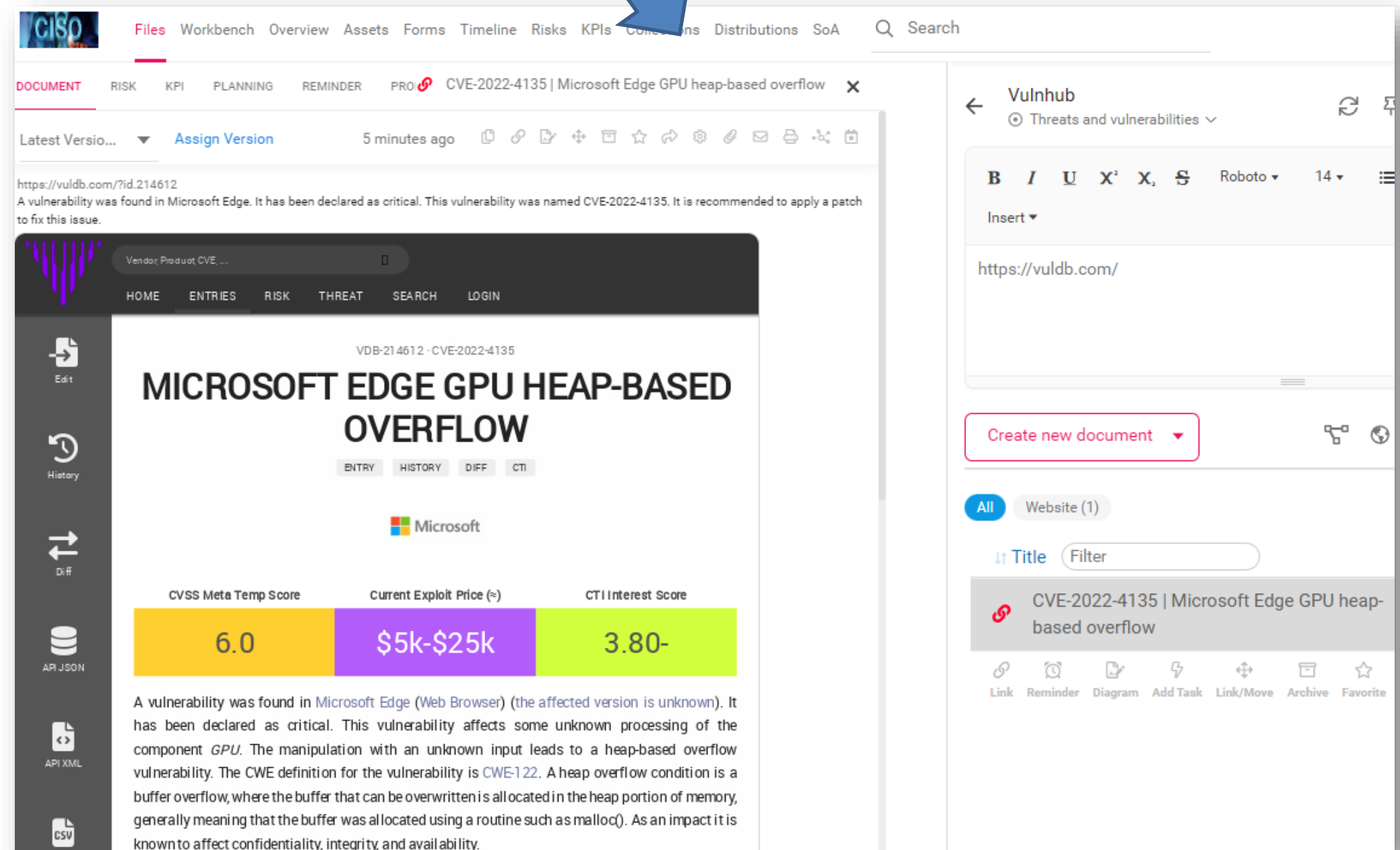
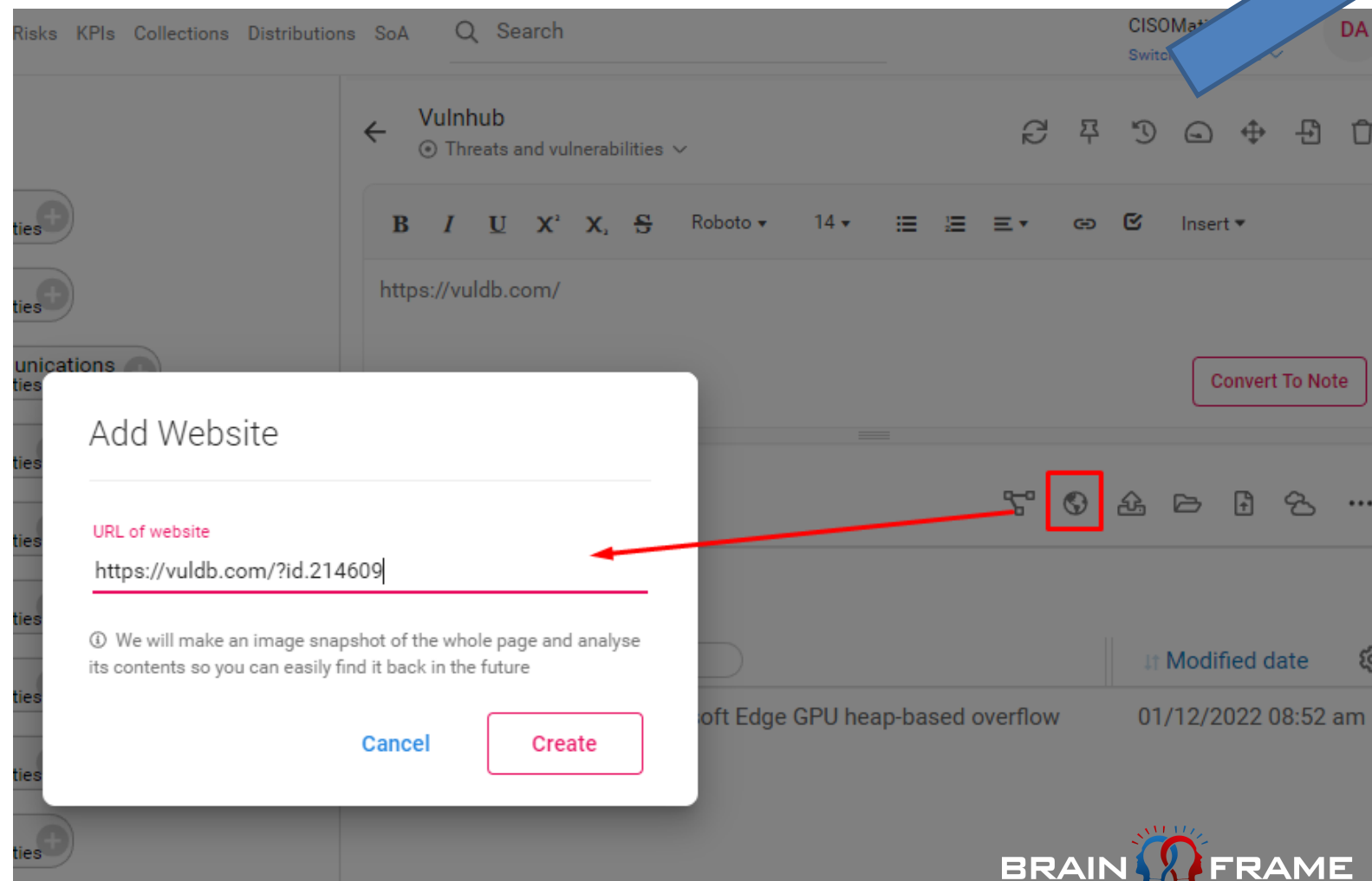
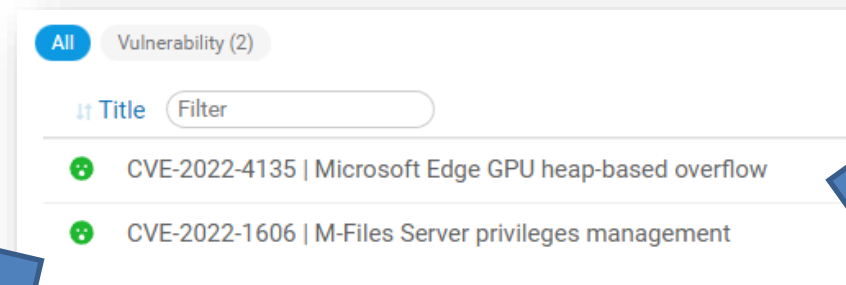
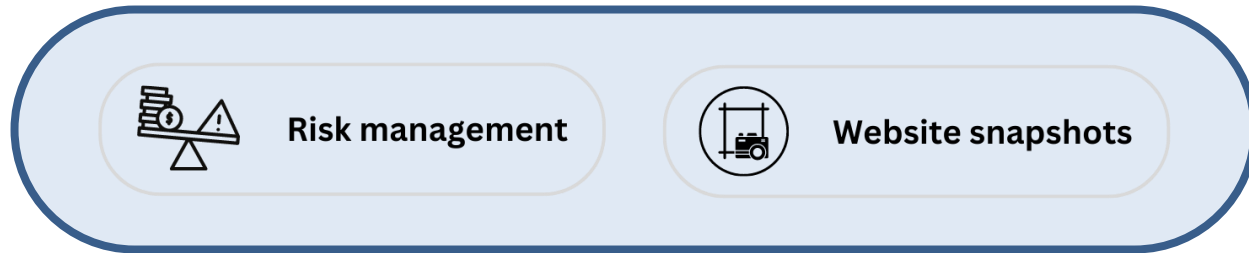
## On our roadmap

- Financial/Quantitative risk management.
- AI assisted risk identification & documentation.
- Cyber defense matrix mapping of controls to quickly identify gaps on your assets.
- Automated replies to security questionnaires you receive.

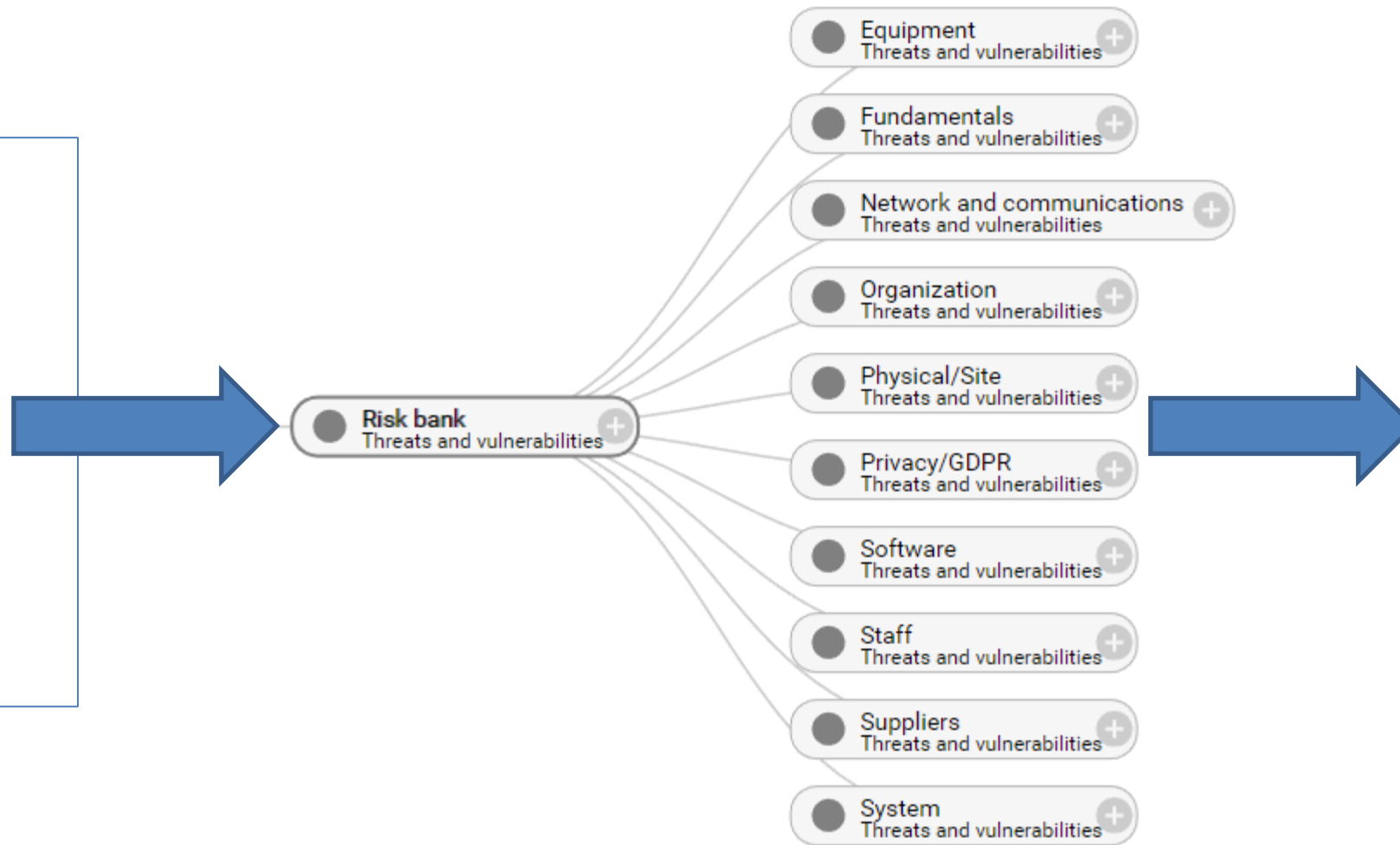
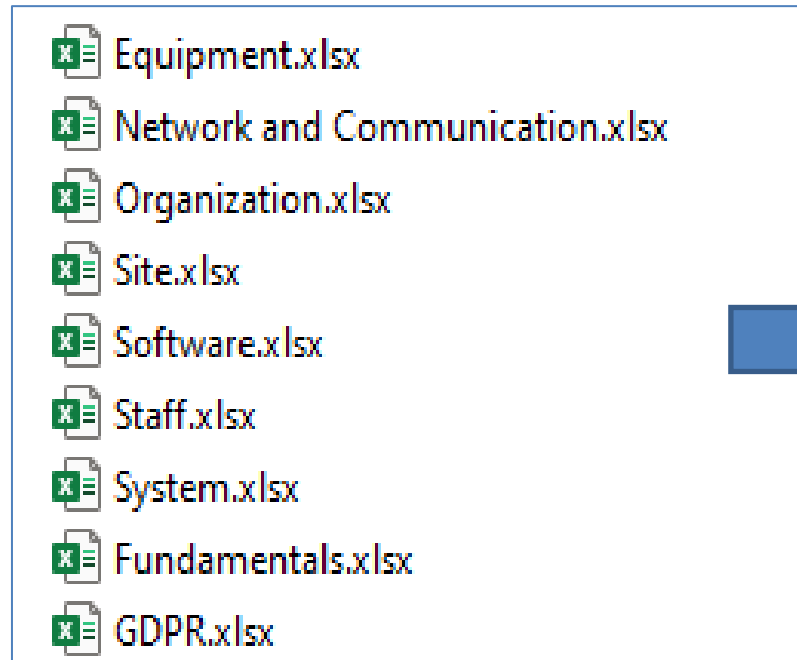




# Quickly Document New Vulnerabilities



# Build your Own Risk Bank Swiftly and Accurately



Privacy/GDPR  
Threats and vulnerabilities


Create new document


All Threat (89)


Title	Modified date
Lack of clauses for transfers to third countries not providing the appropriate level of protection	01/12/2022 08:44 am
Inadequate level of protection of the third country	01/12/2022 08:44 am
Absence of binding corporate rules	01/12/2022 08:44 am
Poor subcontracting conditions in cascade	01/12/2022 08:44 am
Poor cooperation with the controller	01/12/2022 08:44 am
Lack of contractual clauses between the controller and the processor	01/12/2022 08:44 am
Personal data are excessive in relation to the purpose of the processing	01/12/2022 08:44 am
Instructions from the controller are not documented	01/12/2022 08:44 am
The processor does not have sufficient guarantees to ensure data protection	01/12/2022 08:44 am
Poor subcontracting conditions in cascade	01/12/2022 08:44 am
Poor cooperation with the controller	01/12/2022 08:44 am
Lack of contractual clauses between the controller and the processor	01/12/2022 08:44 am
Personal data are excessive in relation to the purpose of the processing	01/12/2022 08:44 am
Instructions from the controller are not documented	01/12/2022 08:44 am

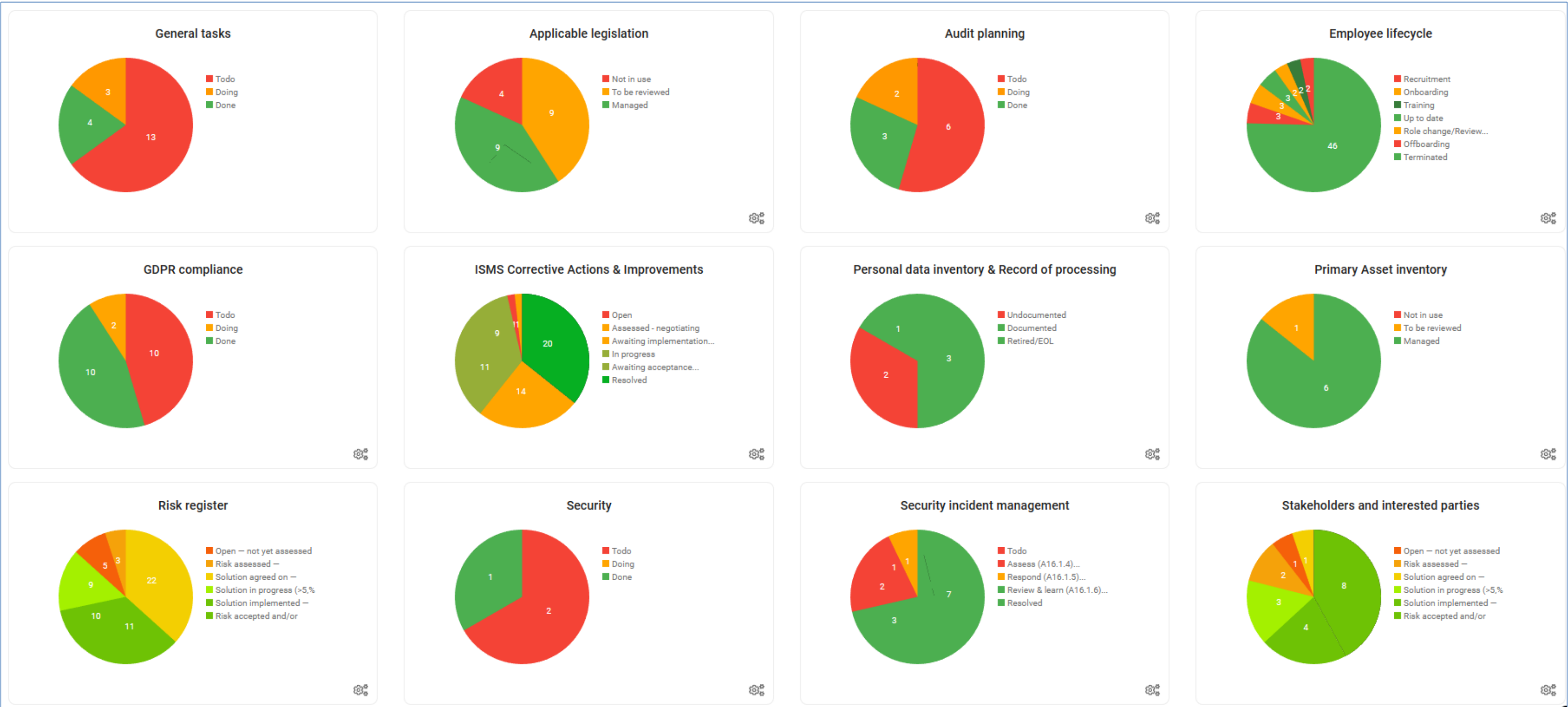


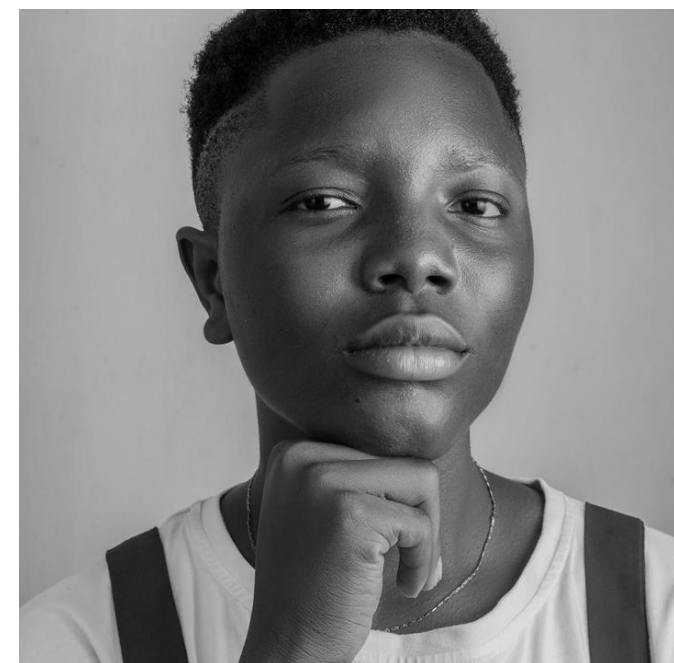
# Dashboard for Clear Progress Details


Task management


Workflows


Risk management





## KANBAN BOARD

## GANTT ROADMAPS

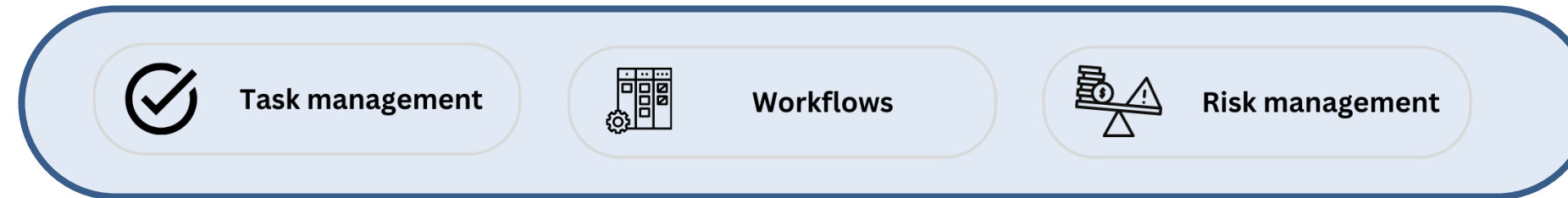
## CHECKLISTS

## REMINDERS







# Visually Manage your Non-Conformities




Todo (22)	Assessment (13)	Awaiting board approval (5)	Implementation (7)	Monitoring (2)	Resolved (5)
<p>22 - Tightly review source code permissions (gitlab) ISMS Corrective Actions &amp; Improvements <a href="#">Carlo RICHMOND</a></p> <p>55 - Document approved removable media devices (HD, USB, ...) ISMS Corrective Actions &amp; Improvements <a href="#">Carlo RICHMOND</a></p> <p>97 - Properly document company provided assets ISMS Corrective Actions &amp; Improvements <a href="#">Carlo RICHMOND</a></p> <p>77 - Access badges contain too much information ISMS Corrective Actions &amp; Improvements <a href="#">Carlo RICHMOND</a></p> <p>7 - Implement central password manager ISMS Corrective Actions &amp; Improvements <a href="#">Carlo RICHMOND</a></p> <p>22 - Tightly review source code permissions (gitlab) ISMS Corrective Actions &amp; Improvements <a href="#">Carlo RICHMOND</a></p> <p>83 - Identification of the regulatory requirements from stakeholders and regulatory bodies ISMS Corrective Actions &amp; Improvements <a href="#">Carlo RICHMOND</a></p>	<p>20 - Fix door locks (entrance Demo Group, back door and server room) ISMS Corrective Actions &amp; Improvements <a href="#">Carlo RICHMOND</a></p> <p>CAPA_102 - Install smoke detector in kitchen ISMS Corrective Actions &amp; Improvements <a href="#">Carlo RICHMOND</a></p> <p>16 - Check correct license management &amp; create document to track ISMS Corrective Actions &amp; Improvements <a href="#">Carlo RICHMOND</a></p> <p>93 - Implement content security policy (CSP) ISMS Corrective Actions &amp; Improvements <a href="#">Carlo RICHMOND</a></p> <p>17 - Remove special user permissions Azure ISMS Corrective Actions &amp; Improvements <a href="#">Carlo RICHMOND</a></p> <p>91 - Automate change management process for developers ISMS Corrective Actions &amp; Improvements <a href="#">Carlo RICHMOND</a></p> <p>6 - Implement VLANs ISMS Corrective Actions &amp; Improvements <a href="#">Carlo RICHMOND</a></p> <p>95 - AWS IAM token rotation ISMS Corrective Actions &amp; Improvements <a href="#">Carlo RICHMOND</a></p>	<p>94 - Organise external pentest ISMS Corrective Actions &amp; Improvements <a href="#">Carlo RICHMOND</a></p> <p>50 - Install lockable file cabinets with fire protection for physical document protection ISMS Corrective Actions &amp; Improvements <a href="#">Carlo RICHMOND</a></p> <p>86 - Provide company workstations for staff that have access to sensitive data ISMS Corrective Actions &amp; Improvements <a href="#">Carlo RICHMOND</a></p> <p>33 - KPI - Implement Employee NPS evaluation ISMS Corrective Actions &amp; Improvements <a href="#">Carlo RICHMOND</a></p> <p>88 - More clear segregation of duties between ZT/DS ISMS Corrective Actions &amp; Improvements <a href="#">Carlo RICHMOND</a></p>	<p>21 - Ensure crowdstrike is installed on all workstations ISMS Corrective Actions &amp; Improvements <a href="#">Carlo RICHMOND</a> 28/03/2021</p> <p>13 - Gap Audit - 3 - ISO27001/HDS - BCP planning + simulation of disaster ISMS Corrective Actions &amp; Improvements <a href="#">Carlo RICHMOND</a> 31/08/2021</p> <p>18 - Ensure all devices are encrypted ISMS Corrective Actions &amp; Improvements <a href="#">Carlo RICHMOND</a> 31/08/2021</p> <p>87 - Fully document roles and responsibilities and competencies ISMS Corrective Actions &amp; Improvements <a href="#">Carlo RICHMOND</a></p> <p>54 - Centralize logging from network security gateway into Datadog ISMS Corrective Actions &amp; Improvements <a href="#">Carlo RICHMOND</a></p> <p>31 - Vendor/Sub-contractor review pri ISMS Corrective Actions &amp; Improvements <a href="#">Carlo RICHMOND</a></p> <p>48 - Implement workstation conditional access ISMS Corrective Actions &amp; Improvements <a href="#">Carlo RICHMOND</a></p>	<p>37 - Hire IT manager for segregation of duties ISMS Corrective Actions &amp; Improvements <a href="#">Carlo RICHMOND</a></p> <p>19 - GDPR - Communication of HR/Payroll data per mail ISMS Corrective Actions &amp; Improvements <a href="#">Carlo RICHMOND</a></p>	<p>29 - Implement a SAST automated vulnerability scan 20 Jun - 31 Aug (72 days) ISMS Corrective Actions &amp; Improvements <a href="#">Carlo RICHMOND</a></p> <p>CAPA_52 - Implement software dependence vulnerability scanner ISMS Corrective Actions &amp; Improvements <a href="#">Carlo RICHMOND</a></p> <p>67 - Gap Audit - ISO27001 - External interfaces and dependencies ISMS Corrective Actions &amp; Improvements <a href="#">Carlo RICHMOND</a></p> <p>8 - Ensure proper logging in ERP ISMS Corrective Actions &amp; Improvements <a href="#">Carlo RICHMOND</a></p> <p>81 - More clearly define ISMS business objectives and rational ISMS Corrective Actions &amp; Improvements <a href="#">Carlo RICHMOND</a></p>

# Track Your Audit Planning

 Task management

 Workflows

 Roadmaps & timeline

Search document type

Action to take

Audit report

Core Business Service

Corrective or preventive action (CAPA)

Disaster recovery plan (DRP)

CISO

Files Workbench Overview Assets Forms Timeline Risks KPIs Collections Distributions SoA

Search

CISOMatic Switch Workspace

Kanban Tasks Table

Include Subfolders Sort by deadline Only my tasks Show Other Workspace Filter tasks

Audit planning

Todo (5)

AUD-2 - Initial ISO27001:2017 audit Stage 2

14 Nov - 16 Nov (2 days)

Audit planning

James Bond

16/11/2022

AUD-3 - GDPR audit by DPO 2023

08 Jun - 09 Jun (1 days)

Audit planning

James Bond

09/06/2023

Conduct internal audit

Audit planning

James Bond

01/09/2023

Yearly Fiber consult audit

Audit planning

James Bond

10/02/2023

AUD-4 - OWASP Pentest 2022 - tourist site and SkyPortPR

27 Nov - 01 Dec (4 days)

Audit planning

James Bond

01/12/2022

Doing (1)

Yearly external pentest audit on key applications

Audit planning

James Bond

01/09/2023

Done (3)

Review of compliance with policies and procedures by managers

13 Oct - 21 Oct (8 days)

Audit planning

James Bond

21/10/2022

AUD-1 ISO27001 Initial Blanc audit

26 Sep - 27 Sep (1 days)

Audit planning

James Bond

27/09/2022

CISOMatic - ISO 27001 Rapport d'audit a blanc VD 10102022.docx

26 Sep - 27 Sep (1 days)

Audit planning

James Bond

27/09/2022

CISO

Files Workbench Overview Assets Forms Timeline Risks KPIs Collections Distributions SoA

Search

Include Subfolders

	September 2022				October 2022				November 2022				December	
CheckList	04 - 10 Sun - Sa	11 - 17 Sun - Sa	18 - 24 Sun - Sa	25 - 01 Sun - Sa	02 - 09 Sun - Sa	09 - 16 Sun - Sa	16 - 23 Sun - Sa	23 - 30 Sun - Sa	30 - 06 Sun - Sa	06 - 12 Sun - Sa	13 - 19 Sun - Sa	20 - 26 Sun - Sa	27 - 03 Sun - Sa	04 - 10 Sun - Sa
Audit planning	<≡			●									AL	Now



# Define, Document & Track your Objectives



Objectives tracker



KPI OVERVIEW

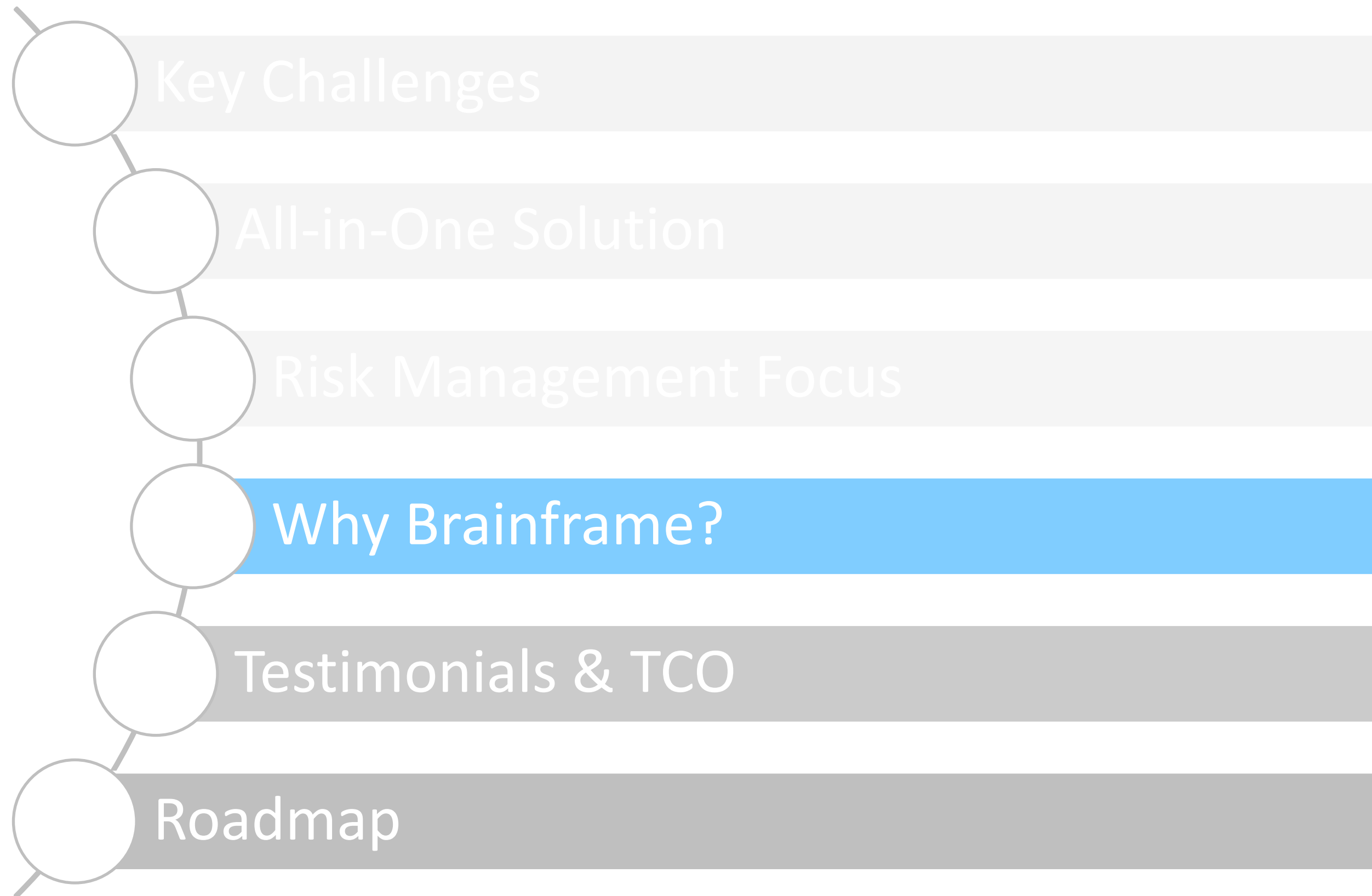
$f(x)$

COMPLEX FORMULA



TARGETS & TRENDS

# Agenda





# Why Brainframe?

Brainframe takes away the complexity - and anxiety - of GRC tasks with an operational implementation that puts the user experience and ease-of-use first. User benefits come directly from an embedded intelligence (continuously adapted from field experience and regulations), process automation with templates and AI-driven logic. Onboarding services are strongly reduced via straightforward integration embedding existing available documentation and connecting to existing platforms.

**Brainframe empowers CISO and risk management professionals in their duties and assures GRC success across the entire organization from day one.**



## Customer is Gold

- Small company = 100% customer focus.  
ALWAYS!
- Any type/size/compliance state is readily supported
- You define our agile roadmap
- Non-Disruptive onboarding (come as you are!)
- Cloud or self-hosted for more control

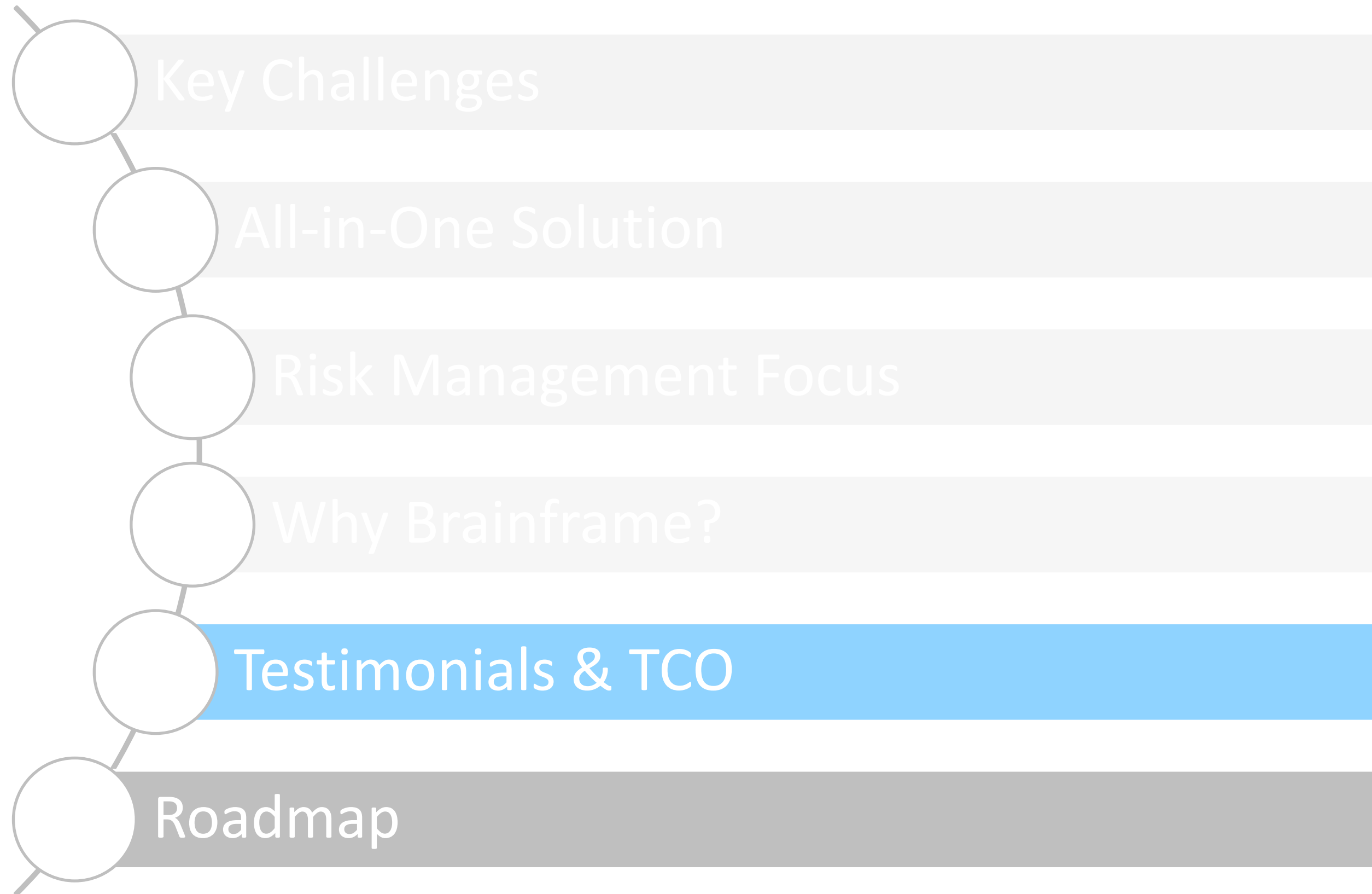
## Cost Effective

- Integrated All-in-one solution
- All modules included (don't compromise on security/quality)
- Company based pricing (no user pricing)
- Focus on saving time, reducing costs and minimize risks

## Value Focus

- Feature-Rich product with intuitive navigation
- Focus on risk reduction
- Value for In-house specialists AND Consultants
- Knowledge retention
- Keep all corporate and functional levels close to the IT security and compliance reality

# Agenda





# Brainframe Customer Testimonials

Brainframe is on the market since early 2022 and is proud of its growing customer base of **30+ companies in different domains** (fintech, governments, insurance, healthcare, MSP, consulting, IOT, security, ...) with **ZERO CHURN** to-date!

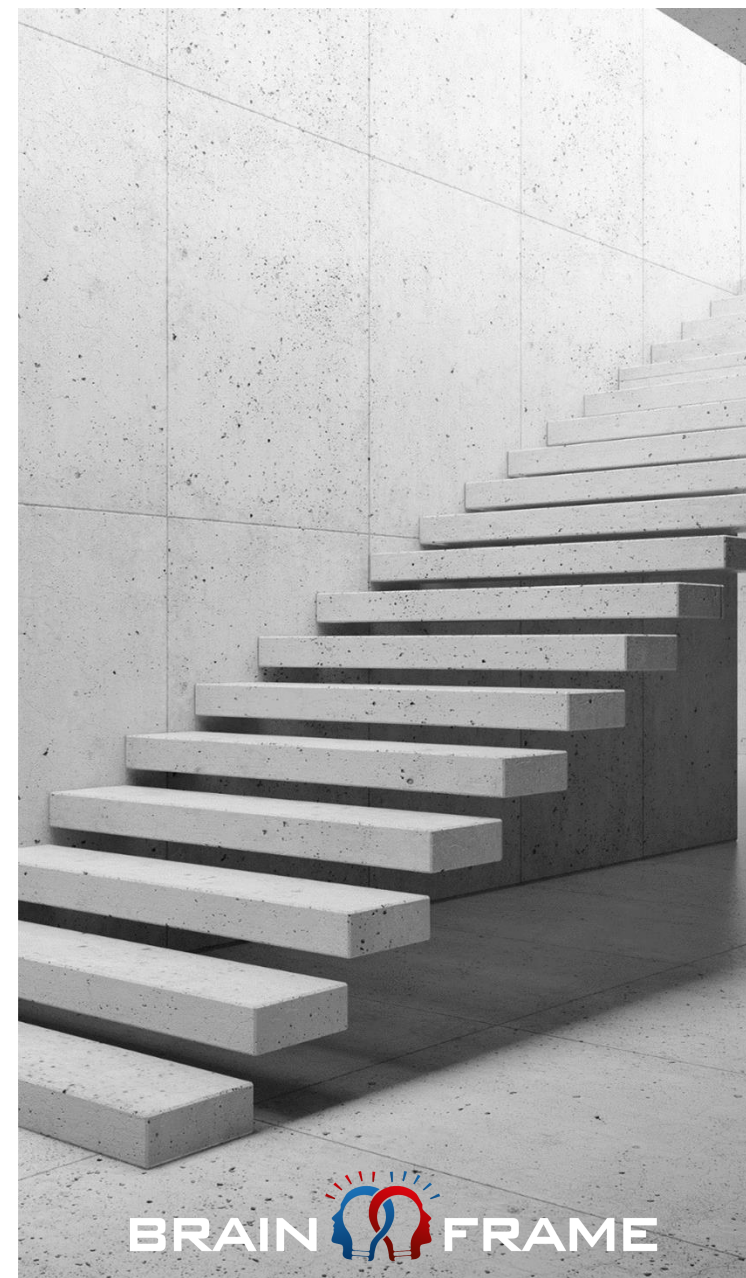
This accounts for **more than 500 satisfied and succesfull users that interact with our service on regular basis to improve and control their GRC.**

*“Brainframe is the solution I wanted to work with at the start of my career, because it allows me to **easily manage all the tasks that fall to a CISO**. In terms of compliance, the controls carried out and the evidence of these controls, all our assets and the risks associated with these assets, are **all in one place**.*

*Thanks to the **flexibility** of this solution, I've been able to continue using and centralizing my existing documents. This centralization has enabled me to **save many hours in managing our GRC program**.*

*The **Brainframe team listens to our needs and thinks along with us at a management level**, providing advice on best practice while implementing the new features we request very quickly.”*

**Jean-Yves MATHIEU**  
CISO NATIXIS BANK



*“As a consultant, time is money. Using Brainframe **saves many hours per week** by centralizing all the management in one place.*

*We were able to **implement our own methodology** and way of working into the platform allowing us to keep a strong competitive edge while at the same time standardizing our way of working with all customers and significantly **reducing the onboarding time** for new clients.*

*I love how quickly the product is evolving, constantly **adding new features** that make sense **without additional costs/upselling.**”*

**Luc COTTIN**  
CISO Rcube, CEO Rsecure

# Use Case – Natixis Bank

Brainframe was chosen by Natixis in early 2022, with the main aim to fully digitalize the GRC program of the bank.

**In less than 30 days their key GRC processes were migrated to Brainframe thanks to the support of our GRC experts**



## Targeted issue(s)

### Missing digitalization

- Difficult to manage multiple certifications/standards/regulations COST ↑
- Challenging to align management teams COST/RISK ↑
- No clear view on risk/compliance status RISK ↑
- Time consuming document approvals and other process implementations in the field COST ↑
- Difficult to manage/delegate/track tasks, risks and non-conformities COST/RISK ↑
- Challenging to properly document/understand assets and their dependencies COST/RISK ↑

## Solution

### Brainframe GRC platform

- Holistic GRC management solution
- All you need to manage in one Digitalization
- Compliancy visibility & Maturity Level
- Unique everything-is-a-document approach

## Value for Natixis bank

### Risk & cost reduction

### Direct benefits

- Fast import and integration of existing documentation COST ↓
- Context aware view of tasks/risks/non-conformities RISK ↓
- Simple + effective risk management & prediction RISK/COST ↓
- Easy-to-use tool for internal/external managers COST ↓

### Indirect Benefits

- Self hosted allowing us to fully protect the way we want RISK ↓
- Top-notch DMS system COST ↓
- Automation with forms to bring information to CISO/DPO RISK ↓



# Use Case – Rcube, Rcarré & Rsecure Luxembourg

Brainframe was chosen by Rcube, Rcarré and Rsecure consulting in early 2022, to help scale the management of multiple customers

**Today they manage the GRC work/documentation for whole Rcube and many customers in a standardized way using Brainframe**



## Targeted issue(s)

### Missing digitalization

- Missing standardization among customers
- Challenging to switch context between multiple complex customers
- No central view for customer and us to track progress on tasks/risks/non-conformities and other works
- Onboarding of new customers is time consuming
- We had no “continuous link” with our end customers
- Difficult Evidence collection and audit traceability

COST ↑

COST ↑

COST/RISK ↑

COST ↑

COST/RISK ↑

COST/RISK ↑

## Solution

### Brainframe GRC platform

- Multi entity GRC management solution
- All you need to manage in one Digitalization
- Compliancy visibility & Maturity Level
- Unique everything-is-a-document approach

## Value for Natixis bank

### Risk & cost reduction

### Direct benefits

- Low time to value for our customers due to fast onboarding 

COST ↓
- Clear view on risks/non-conformities per customer 

RISK ↓
- Easy delegation/follow-up of tasks to customer 

RISK/COST ↓
- Standardization of compliance work 

COST ↓

### Indirect Benefits

- Ability to self host with our own domain name 

RISK ↓
- Constant evolving DMS system with new free features 

COST ↓
- Easy adaptability of Brainframe to our customer's needs 

COST ↓

# TCO: Maximize Savings and more Value over Time

At Brainframe, we realize GRC-related TCO is much more than just licensing or infrastructure costs.

With Brainframe, you will comprehensively address and **minimize all your GRC related costs, incorporating onboarding and constant value addition while reducing your risks.**



Some of the features that Brainframe implements to keep **your TCO** under control:

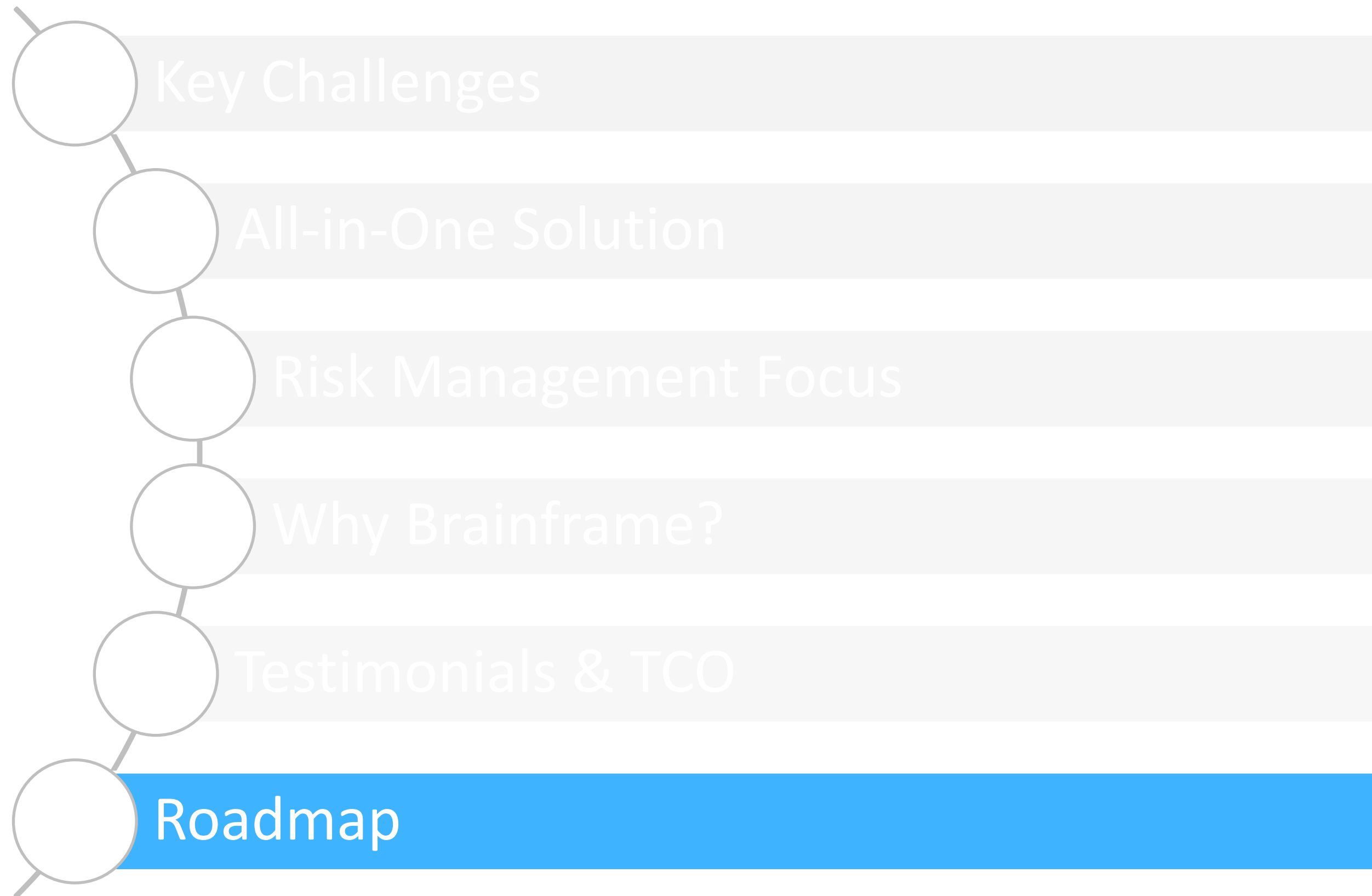
- AI power guiding you with best practices, document reviews, auto-documentation
- No development costs for new common features
- No hardware costs (*using cloud solution for optimized infrastructure*)
- No additional maintenance costs
- Just-In-Time access to specialists\*
- Community driven knowledge and expertise sharing\*
- Consulting & professional services for best practice onboarding
- Standardization of your compliance
- Integrated auditable trace & document storage
- Corporate Knowledge retention with constant auto-documentation
- No additional tools are needed for GRC management



**Reduced governance, risk and compliance costs**



# Agenda



# Brainframe Roadmap

You as a customer help define our roadmap by using the integrated ideas/voting system that allows us to keep **focused on your needs**. **Weekly cloud updates** are done using automated agile methods that never impact your operations. The **self-hosted solution receives monthly updates** including all cloud delivered improvements.

Y2024-Q1

Y2024-Q2

Y2024-Q3/Q4

Functionality

- Recent activities/tasks/deadline INBOX view
- Replacement of simple editor
- Build your own compliance packages to share with community/customers including flexible rollout planner linked to deadline
- AI powered risk scenario generation
- AI powered vulnerability/configuration assistance
- Vendor management
- AI powered document writing
- Integrations:
  - Google Docs

- AI powered search & vendor questionnaires
- AI powered document reviews (T&C, DPAs, ...)
- Live content updates using plugins
- Access review & automation
- Internal audit improvements
- Quantitative risk management
- Cyber defence matrix mapping
- Threat intelligence integration

- External auditor view integration
- Business continuity management
- Self-service backups & restores
- Custom report builder
- Gamification
- Folder specific email box for evidence collection
- Brainframe plugin builder

Community

- Creation of open-source resource sharing platform (policies, risk banks, trainings, framework mappings, best practices)
- Consultant directory

- Brainframe plugins

- Auditor directory
- Security/Compliance events



(\*) DISCLAIMER: Brainframe Technologies reserves the right to change feature content or timing of this roadmap if customer priorities, industry standards or technology evolutions require so.



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